

HANDY BOAT

CASCO BAY, MAINE

March 8, 2018

Dear Valued Customer,

As Charlie and I look out the window at the snow coming down, it's hard to believe launching season will be well underway a short two months from now. The Handy Boat crew has been busy with a full range of projects throughout the Winter. Many of the crew have also attended trade specific training and education programs to update their certifications and to learn about the latest developments in our industry. We're all looking forward to getting the sailing season underway.

Please find enclosed our Spring Commissioning Checklist. It can be filled out and returned by mail or, if more convenient, it can be found at our website www.handyboat.com and can be submitted via email. Additional services not specified on the form or particular requests you would like to bring to our attention can be written in the Additional Service/Requests section. As always, if you have any questions, please contact us by phone or by email at cfgeffers@handyboat.com for Charlie or service@handyboat.com for me. Like last season, due to increasingly stringent environmental regulations, we can no longer allow our storage customers to engage in any bottom prep work prior to the application of bottom paint. Sanding and scraping are no longer permitted. Handy Boat can provide these services at the labor rate of \$75.00/hour. Bottom painting by customers is still permissible providing tarps are laid out to prevent any paint from contacting the ground. Kindly bear in mind, your preferred launching date will be allocated according to the order in which we receive the Spring Commissioning Checklists.

On the waterfront, our launch drivers and dock staff are eager to serve our Members and guests while the Dockside Grill continues to offer excellent food and drink with the best views of Casco Bay. Check out the Dockside's weekly specials – they've been very popular this Winter. Our entire crew looks forward to meeting all your commissioning needs. Thank you for your continued patronage.

Sincerely,



Craig Brimicombe

Service Manager