

HANDY BOAT

CASCO BAY, MAINE

February 15, 2017

Dear Valued Customer,

Winter hasn't loosened its grip yet but, the days are getting longer and the time has come to start thinking about the upcoming boating season. Our crew has been busy with a full schedule of projects this winter; from repowers to bright work maintenance, electrical system upgrades to replacing standing rigging, topsides paint jobs to wooden boat planking repairs. Our techs have also been attending various training programs and upgrading their certifications. We are glad to have Charlie Geffers here in the office to help us continue to provide the best customer service possible.

Please find enclosed our Spring Commissioning Checklist. It can be filled out and returned by mail or, if more convenient, it can be found at our website www.handyboat.com and can be submitted via email. Additional services not specified on the form or particular requests you would like to bring to our attention can be written in the Additional Service / Requests section. As always, if you have any questions, please contact us by phone or by email at cfgeffers@handyboat.com for Charlie or service@handyboat.com for me. As noted in our Fall letter, due to increasingly stringent environmental regulations, we can no longer allow our storage customers to engage in any bottom prep work prior to the application of bottom paint. Sanding and scraping are no longer permitted. Handy Boat can provide these services at the labor rate of \$75.00/hour. Bottom painting by customers is still permissible providing tarps are laid out to prevent any paint from contacting the ground. Kindly bear in mind, your preferred launching date will be allocated according to the order in which we receive the Spring Commissioning Checklists.

Our launch drivers and dock staff are looking forward to serving our Members and guests in the upcoming season and the Dockside Grill continues to offer excellent food and drink with the best view of Casco Bay. Check out their weekly specials – they've been very popular this Winter. Our entire crew looks forward to meeting all your commissioning needs. Thank you for your continued patronage.

Sincerely,



Craig Brimicombe

Service Manager